



FAIRMONT STATE UNIVERSITY
BOARD OF GOVERNORS
MEETING MINUTES
MAY 21, 2020
WEBEX MEETING

I. CALL TO ORDER

A. Roll Call

Chair Dixie Yann convened a meeting of the Fairmont State University Board of Governors on May 21, 2020, beginning at approximately 9:00 a.m. via WebEx.

At the request of Chair Yann, Serena Scully, Chief of Staff, conducted a roll call of the Board of Governors. Present for the meeting were board members Wendy Adkins, Maiya Bennett, Dr. Chris Courtney, Jon Dodds, David Goldberg, Rusty Hutson, Deborah Prezioso, Jay Puccio, Kevin Rogers, Dr. Budd Sapp, John Schirripa and Dixie Yann.

Others present were President Martin and President's Executive Leadership Team members Cindy Curry, Lyndsey Dugan, Richard Harvey, Joy Hatch, Merri Incitti, Christa Kwiatkowski, and Jacqueline Sikora. Susan Ross, Executive Director of Academic Programs; Laura Clayton, Associate Dean, School of Nursing; Chris Kast, Dean, College of Liberal Arts; Amanda Metcalf, Associate Dean, School of Education; Steve Roof, Dean, College of Science and Technology; Jessica Sharps, Executive Director of University Relations and Marketing; Jeff Greenham, faculty; Gary Zickefoose, faculty; Jackie Sherman, Assistant Library Director; Molly Barra, Librarian; Toru Chiba, Electronic Services Librarian; Kevin Webb, faculty; and M.E. Gamble, faculty.

B. Public Comment

Chair Yann advised that public comments had been received and had been forwarded to all board members prior to the meeting.

C. Approval of Agenda

Deborah Prezioso made a motion to approve the agenda. David Goldberg seconded. The motion passed.

II. APPROVAL OF MINUTES OF FEBRUARY 20, MARCH 12 AND APRIL 27, 2020

John Schirripa made a motion to approve the minutes of February 20, March 12, and April 27, 2020. Kevin Rogers seconded. The motion passed.

III. ACADEMIC AFFAIRS COMMITTEE (Deborah Prezioso, Chair)

Mrs. Deborah Prezioso, Chair of the Academic Affairs Committee, advised that the Academic Affairs Committee met on Monday, April 27th, and asked that Dr. Richard Harvey, Provost and Vice President for Academic Affairs, give an update.

Dr. Harvey advised that although the spring term was not as expected, the semester went well. There are currently no non-reported grades, which is excellent.

Dr. Harvey presented the Intent to Plan for the Bachelor of Science in Respiratory Care program. This program will be a degree completion program, with four programs in West Virginia that feed into this program. Dr. Laura Clayton advised that this is an online program.

David Goldberg asked if Fairmont State would be reaching out to the associate degree programs. Dr. Clayton advised that she would be reaching out and working with those institutions. In addition, the board was advised that VP Incitti is working with Dr. Clayton to create program-to-program articulation agreements to ensure seamless transition from community colleges to the institution.

David Goldberg made a motion to accept the following:

A. Intent to Plan – Bachelor of Science in Respiratory Care

Dr. Chris Courtney seconded. The motion passed.

Dr. Harvey advised the Bachelor of Arts in Studio Art program review is the standard HEPC program review. The outlook for the program is very good.

David Goldberg inquired about the cost of the program. Dr. Harvey advised the yearly cost of the program is \$226,743, with 27.5 average enrollment and 10 average graduates. Dr. Harvey advised the students are covering the cost of the program. Further, the first annual High School Art and Design Day brought 246 prospective students to campus on February 17, 2020. The department has already seen an increase in recruiting applicants in Studio Art and Graphic Design of 150%.

Deborah Prezioso made a motion to accept the following:

B. Program Review – Bachelor of Arts in Studio Art

Jon Dodds seconded. The motion passed.

Dr. Budd Sapp inquired about the public comment that was submitted regarding the combining of the Architecture, Art & Design programs being revisited. President Martin advised the Board that after its approval of the reorganization plan for the Academic units of the University (6 colleges/schools combined into two) was placed on hold, the decision was made to create synergies and economies of scale by combining the Architecture, Art & Design programs and place them in the College of Science and Technology while moving Music and Theater to the College of Liberal Arts. This operational decision was yielding the appropriate oversight and leadership in those areas.

Dr. Budd Sapp also inquired about the number of students required to continue with a course for the fall semester at the undergraduate and graduate levels. President Martin advised that Christa Kwiatkowski and Jacob Abrams worked to complete a cost analysis and break-even point. The result of that was the 12 students per course for both undergraduate and graduate levels. She noted that it is recognized that because of accreditation, some courses may need to be less – those classes will be dealt with by exception.

Dr. Sapp inquired about the online graduate classes with less than the threshold of students. He inquired as to whether those faculty members were being furloughed. President Martin advised that those classes will continue to be evaluated, and the deans will work with faculty on a case by case basis.

David Goldberg requested that the cost analysis and break-even point documents be brought forward to the board during the next meeting.

Deborah Prezioso requested to move the focused program reviews to executive session for discussion.

IV. BYLAWS COMMITTEE (Dixie Yann, Chair)

Dixie Yann, Chair of the Bylaws Committee, advised that the Bylaws Committee had met and had reviewed the policies and all of the public comments that were received.

Mrs. Sikora discussed the Tuition and Fees policy. The comments received during the 30-day comment period were forwarded to all board members prior to the meeting.

Dr. Chris Courtney made a motion to accept the following:

A. Policy FA-01: Tuition and Fees

Jon Dodds seconded. The motion passed.

Mrs. Sikora presented the Freedom of Expression policy draft.

Deborah Prezioso made a motion to accept the following:

B. GA-04: Freedom of Expression Policy Draft for 30-Day Comment Period

Kevin Rogers seconded. The motion passed.

V. ENROLLMENT, HOUSING & STUDENT LIFE COMMITTEE (Kevin Rogers, Chair)

Kevin Rogers, Chair of the Enrollment, Housing & Student Life Committee, advised that the committee met on April 27th and asked that Dr. Joy Hatch, VP for IT and Enrollment Management, give an update.

Dr. Joy Hatch shared a PowerPoint presentation regarding enrollment data. Included in the presentation was historical data with comparisons over the last few years. She advised that the stretch goal for the fall 2020 incoming freshman class is 850 students.

David Golberg asked that other institutions (regional and national) be added to the report so that comparisons can be made.

Rusty Hutson inquired if Pierpont numbers are available. Mrs. Sikora advised that Pierpont's current numbers will not be available until December. President Martin also shared with the board that because the databases are now separate, Fairmont State no longer has access to Pierpont data. Rusty requested that the available Pierpont numbers be included.

Dr. Hatch provided information regarding the enrollment process and what happens at each stage in the process. She discussed the influx of applications received for the nursing program. There was a discussion of the nursing program and how Fairmont State needs to maximize efforts into the things we do very well.

Dr. Hatch provided that as of Monday, the current enrollment is 416 students. She pointed out that due to the online nature of everything happening now, and the rate at which students are being enrolled – that number is higher compared to this time last year.

David Goldberg inquired about what is being done differently because of COVID-19. Lyndsey Dugan explained the aggressive media campaigns that are being created and placed by the URM staff. The focus of the campaigns are on parents, students, and prospects.

Dr. Courtney inquired about the athletic recruitment that is taking place. Dr. Martin advised that most recruitment took place prior to COVID-19 issues and that it does not appear that there is a decline in athletic recruitment following the COVID-19 pandemic.

Dr. Hatch also discussed changes made to orientation since face-to-face orientations were not possible over the last few months.

Mrs. Jacqueline Sikora presented a housing and residence life summary. Housing numbers are currently at 83.9%, and while down from this time last year, they are beginning to trend a bit more positively. The number of Pierpont housing students has dramatically decreased – from 147 in FY19 to 73 in FY21.

Mrs. Sikora discussed the increase in requests for exemption from the two-year housing requirement, some because of COVID-19. A committee is now reviewing all requests and making decisions on those requests.

Dr. Goldberg inquired about reconfiguring and having all students live in singles as they return to campus. He inquired about our price point compared to other universities? Mrs. Sikora advised there have been discussions regarding reconfigurations, but no final decisions have been made. She also advised that Fairmont State is very competitive in regards to housing and meal plans.

Dr. Courtney inquired about the housing charges for students that need a double occupancy room turned into a single occupancy room. He asked if there was a higher charge for students who needed those rooms for accessibility services reasons. Mrs. Sikora advised that there is no policy which assesses a higher fee for a student with accessibility accommodations. However, when double occupancy rooms are turned into single occupancy rooms, the University does consider that room, based on occupancy, to be a single unit, and a higher rate is assessed.

VI. FINANCE COMMITTEE (John Schirripa, Chair)

John Schirripa, Chair of the Finance Committee, advised that the Finance committee met on April 29th and asked that Christa Kwiatkowski, CFO, provide a brief update.

The Finance Committee met on April 29th and reviewed the financial statements from January, February, and March.

Mrs. Kwiatkowski advised the January, February, and March financials have been provided in the board packet. In addition, a financial summary document that summarizes the detailed information in the board packet was shared.

Rusty Hutson made a motion to accept the following:

- A. Financial Reports for the periods ending January 31, 2020, February 29, 2020, and March 31, 2020

Jon Dodds seconded. The motion passed.

Mrs. Kwiatkowski gave an update on the CARES Act funding that was provided. She advised that half of the funding had to be used for emergency grants directly to students. Also, part of the funding is being used for the housing and meal plan refunds that were given for housing students.

VII. NEW BUSINESS

Chair Yann named Jay Puccio (chair), Kevin Rogers, and Deborah Prezioso to serve on the nominating committee. The committee will report back to the board in June.

VIII. POSSIBLE EXECUTIVE SESSION

Deborah Prezioso made a motion to go into Executive Session “I move this board to go into executive session to discuss confidential and deliberative matters regarding University strategic priorities, personnel matters, and program reviews for theater and music.”

John Schirripa seconded. The motion passed.

Rusty Hutson made a motion to rise from Executive Session. Jon Dodds seconded. The motion passed.

Chair Yann advised that multiple items were discussed in executive session, including confidential matters related to personnel and financial matters associated with the focused program reviews.

After Chair Yann called for further discussion, David Goldberg made a motion to accept the following:

Option 2: Community Theater and Community Music, including Academy of the Arts and Marching Band.

John Schirripa seconded.

11 approved, 0 opposed, 1 abstained. The motion passed.

IX. ADJOURNMENT

David Goldberg made a motion to adjourn the meeting. Jon Dodds seconded. The motion passed.

Dixie Yann

6/18/2020

FSU Board of Governors' Chair

Dixie Yann

Date

Deborah Prezioso

6-18-2020

FSU Board of Governors' Secretary

Deborah Prezioso

Date

Meeting Handouts

Board of Governors

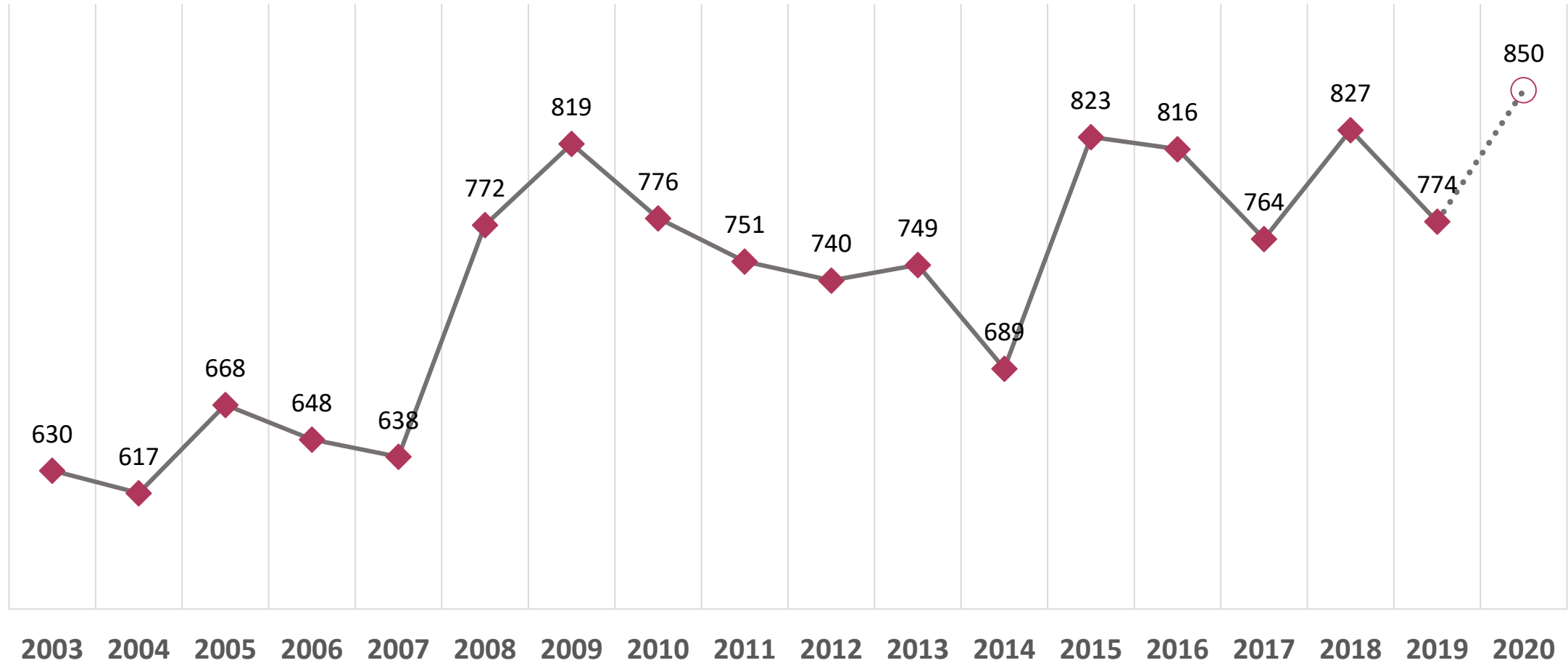
Enrollment Management Report

May 21, 2020

Historical Enrollment Data



Historical Enrollment Data



Fall Headcount Breakdown

Table 2: Fall Headcount Breakdown

	Fall 2017	Fall 2018	% Change	Fall 2019	% Change
Total Headcount	3,886	3,946	1.54%	3,803	-3.62%
In-State	3,425	3,483	1.69%	3,395	-2.53%
Out-of-State	461	463	0.43%	408	-11.88%
Female	2,219	2,282	2.84%	2,236	-2.02%
Male	1,667	1,664	-0.18%	1,567	-5.83%
Low-Income Student Headcount	1492	1528	2.41%	1,380	-9.69%

Fall Student Type Breakdown

Table 3: Fall Student Type Breakdown					
	Fall 2017	Fall 2018	% Change	Fall 2019	% Change
First-Time Freshmen Headcount	764	827	8.25%	774	-6.41%
In-State	680	727	6.91%	700	-3.71%
Out-of-State	84	100	19.05%	74	-26.00%
Graduate Student Headcount	282	273	-3.19%	240	-12.09%
In-State	261	241	-7.66%	233	-3.32%
Out-of-State	21	32	52.38%	7	-78.13%
Dual Enrollment Headcount	38	94	147.37%	157	67.02%

Census Data

Fall Student Demographics

Table 4: Fall Student Demographic Breakdown

	Fall 2017	Fall 2018	% Change	Fall 2019	% Change
Underrepresented Racial/Ethnic Groups	430	402	-6.51%	386	-3.9%
Asian	21	17	-19.1%	16	-5.9%
American Indian	5	3	-40.0%	8	166.7%
Black	201	185	-7.9%	156	-15.7%
Hispanic	62	63	1.6%	74	17.5%
Multi-Racial	138	131	-5.1%	129	-1.5%
Native Hawaiian/Pacific Islander	3	3	0.0%	3	0.0%
Adult (25+) Headcount	961	897	-6.7%	802	-10.6%

Census Data

Returning Students

Table 6: Returning Students

	Fall 2017	Fall 2018	% Change	Fall 2019	% Change
Returning Students - Enrolled FTE	2,210	2,214	0.18%	2,138	-3.43%
Returning Students - Enrolled Headcount	2,456	2,458	0.08%	2,390	-2.77%
Credit hours attempted	33,153	33,216	0.19%	32,077	-3.43%

Comparison with West Virginia

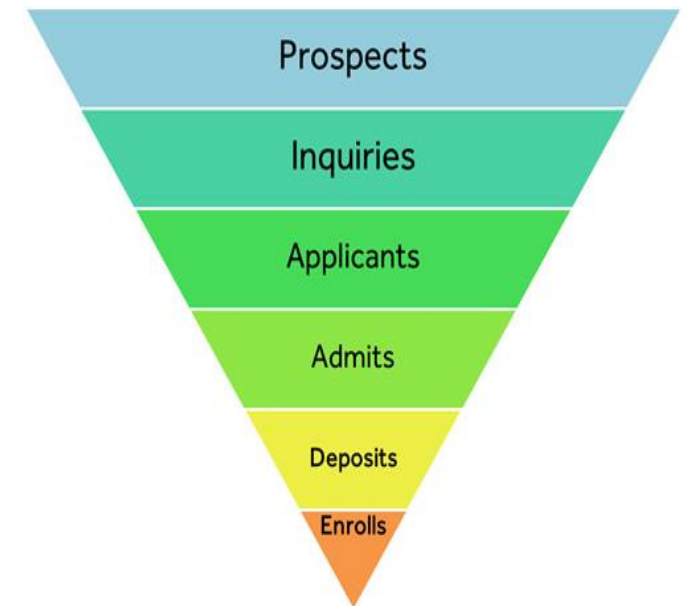
Fall 2017 to Fall 2019 % change		
	Fairmont State	West Virginia
Total Headcount	-2.18%	-3.62%
Total Undergraduate Headcount	-1.14%	-3.73%
First-Time Freshmen Headcount	1.29%	-8.52%
Dual Enrollment Headcount	75.80%	39.91%

Recruiting and Admissions



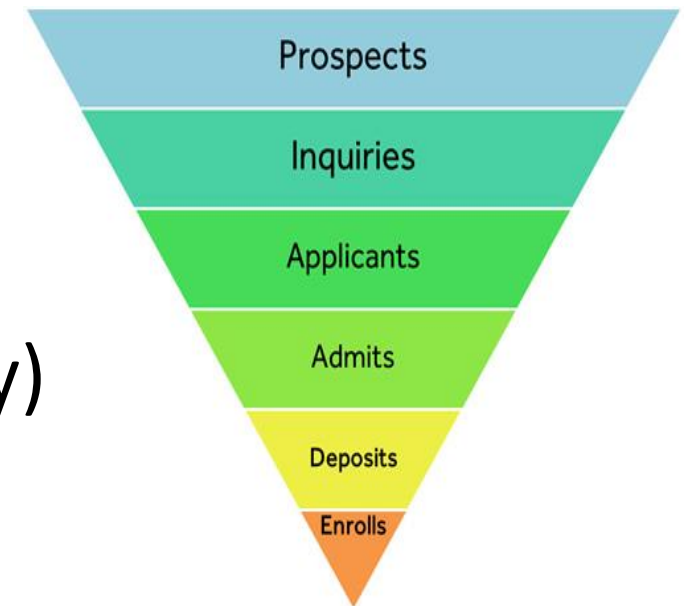
Enrollment Process/Funnel

- **Prospect Stage** (build brand awareness)
 - Student Search
 - Recruitment Travel
- **Inquiry Stage** (providing more awareness)
 - Personalized Communications
 - Viewbook
 - Portals
 - Calls to Action



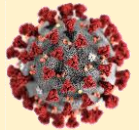
Enrollment Process/Funnel

- **Applicant Stage** (processing applications)
- **Admit Stage** (greater awareness)
 - Maroon and White Day
 - Academic Showcases
 - SOAR
 - Online engagements
- **Enrolled Stage** (welcome to the Falcon Family)
 - Orientation
 - Scheduling Classes



Enrollment Process/Funnel

- Assessment Completed Yearly on the Enrollment Process
- Monitoring and Reporting
 - Forecasts for next recruiting cycle created after classes start
 - Daily/Weekly reporting starting in the Spring



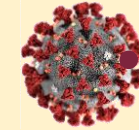
Impact of COVID-19

- Moving events online and using greater digital technology
- Trial and error processes
- Learning as we go and from our peers

Event Attendance

Table 9: Maroon & White Participants

	2016	2017	2018	2019	2020
Fall	274	206	193	178	246
Spring	156	158	150	97	153



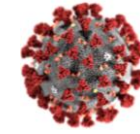
COVID-19 Effects

- Virtual events planned for May/June

Table 11: SOAR Participants

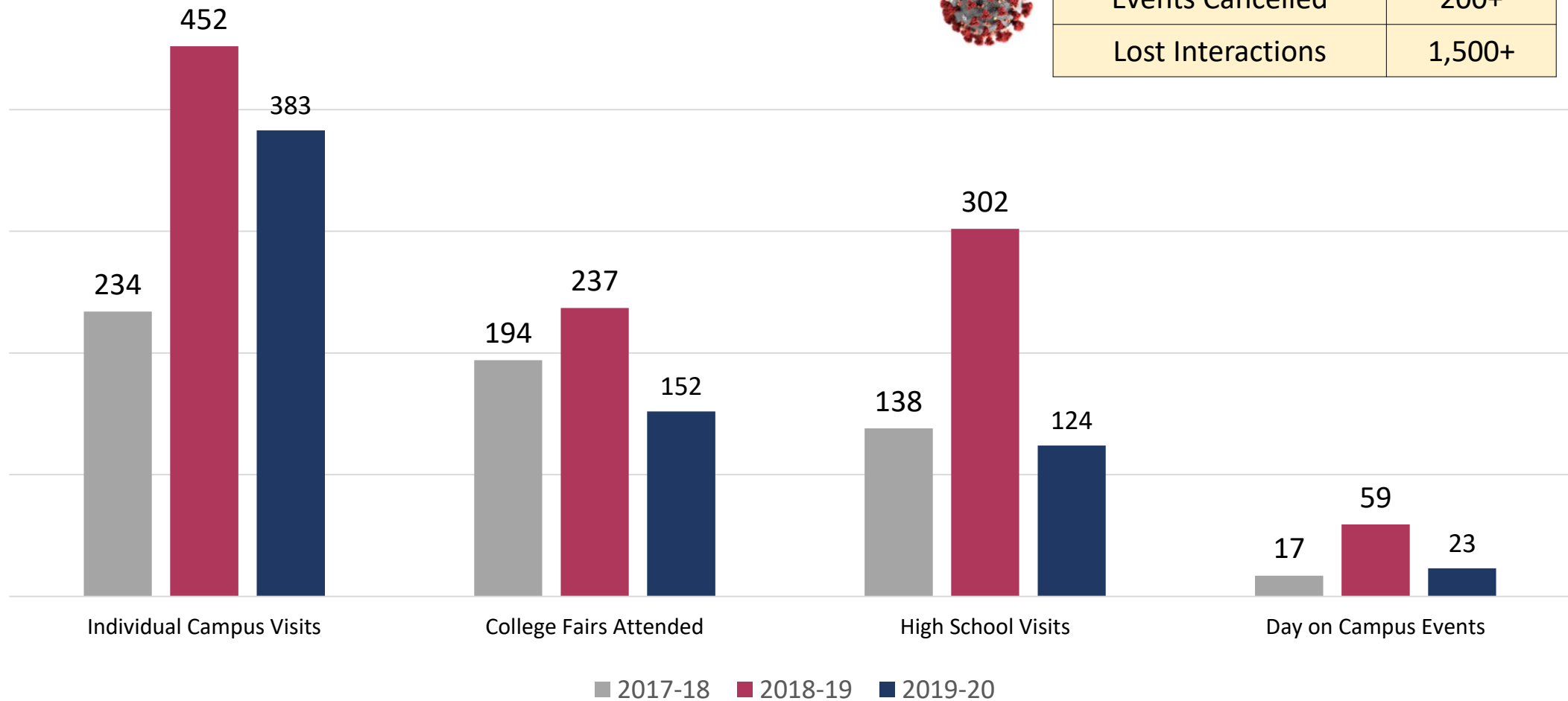
	Central West Virginia Fairmont, WV	Mid-Ohio Valley Parkersburg, WV	Kanawha Valley Charleston, WV St. Albans, WV	Southeastern West Virginia Webster, WV Oak Hill, WV	Eastern Panhandle Shepherdstown Inwood, WV	Northern Panhandle Wheeling, WV	Virtual
Spring 2018	126	26	N/A	N/A	N/A	N/A	N/A
Spring 2019	301	43	33	45	42	35	N/A
Spring 2020	292	33	33	27	41	20	Coming

Recruitment Activity



COVID-19 Scheduling Changes

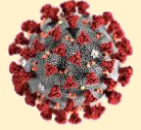
Events Cancelled	200+
Lost Interactions	1,500+



Recruitment Activity

Table 12: Recruitment Activity

	2017-18	2018-19	2019-20
Individual Campus Visits	234	452	383
College Fairs Attended	194	237	152
High School Visits	138	302	124
Day on Campus Events	17	59	23
Exploration Days			17
Faculty Visits			60
Saturday Visits			7
Campus Interactions @ On-Campus Events			600+
Total Interactions: November – April 15, 2020			62,839
November – April 26, 2020			150,843
<i>Includes emails, reminders, follow-up, phone calls, etc.</i>			

- Impact of COVID-19 
 - Cancelled events means less interactions
 - Students dealing with financial/psychological impacts of the pandemic
 - Potential for students staying closer to home
 - Potential for students to drop out for the Fall semester

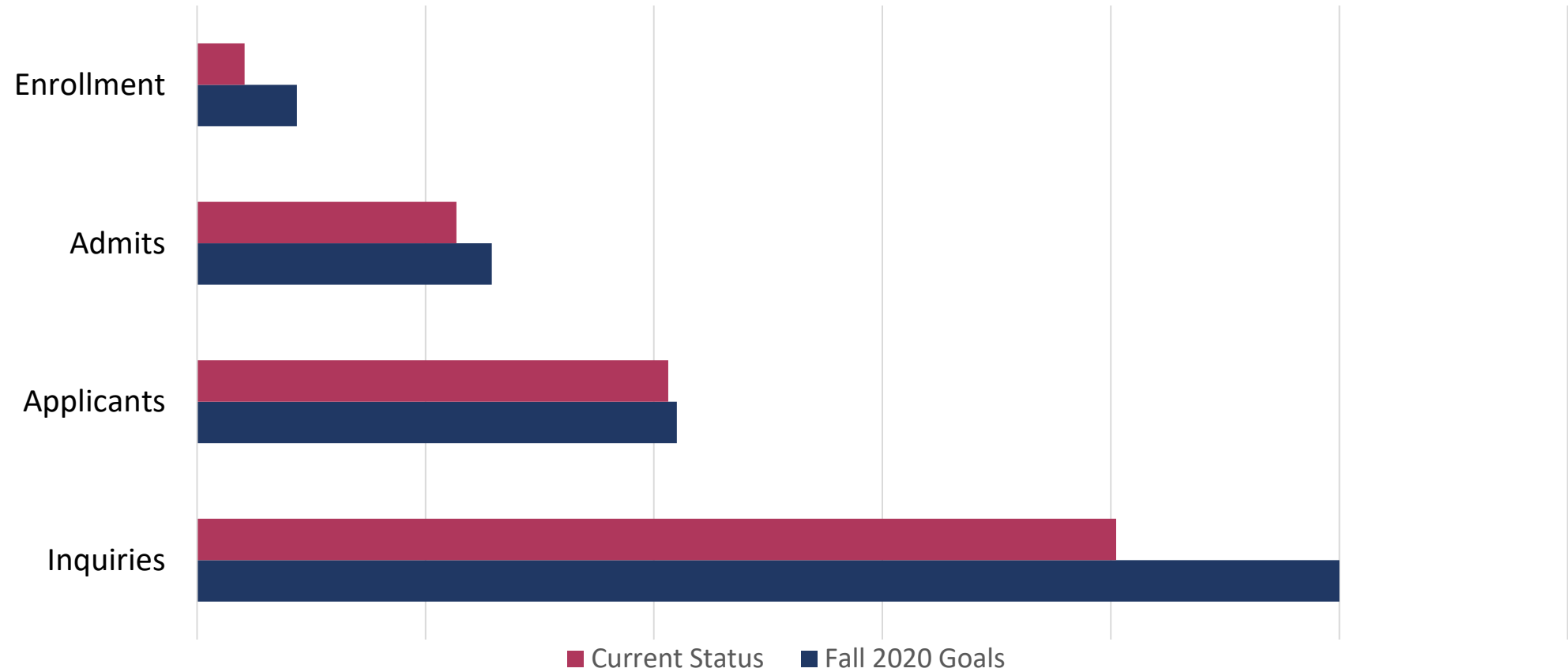
Monitoring Enrollment

Table 8: Spring 2020 Enrollment Monitoring (UPDATED)

Weekly Tracking vs Forecast

	Oct 2019	Nov 2019	Dec 2019	Jan 2020	Feb 2020	Mar 2020	3/23	3/30	4/6	4/13	4/20	4/27	5/4	5/11	5/18
Inquiries	5,525	6,431	6,650	6,943	7,235	7,456	7,478	7,564	7,549	7,590	7,621	7,792	7,939	7,996	8,047
Applications	1,673	2,318	2,630	2,889	3,212	3,516	3,541	3,586	3,607	3,654	3,695	3,866	4,013	4,076	4,126
Cancel				18	32	50	53	55	68	79	103	110	118	112	193
Deny				126	153	167	170	176	170	171	166	154	154	153	152
Admits	666	1,181	1,306	1,516	1,739	1,961	1,981	2,012	2,018	2,108	2,123	2,185	2,235	2,278	2,271
Incomplete	951	1,137	1,127	1,229	1,288	1,338	1,337	1,358	1,351	1,296	1,294	1,417	1,506	1,531	1,529
No App	4,123	3,981	3,982	4,054	4,023	3,946	3,937	3,937	3,942	3,936	3,926	3,926	3,926	3,920	3,921
Enrolled										87	136	175	253	356	416

Progress Towards Recruiting Goals



Term: Fall Semester 2020

Snapshot Date: 05/18/2020

Funnel Report

CATEGORY	TOTAL	FIRST TIME FRESHMAN	FRESHMAN OTHER	TRANSFER	READMITTED	HIGHSCHOOL	NON- DEGREE	UNKNOWN
Inquiries	8132	6831	135	315	68	1	33	749
Applicants	4285	3111	235	692	174	0	72	1
Active Admits	2223	1890	83	155	87	0	8	N/A
Denied	163	139	5	16	1	0	2	N/A
Cancelled	204	140	8	37	16	0	3	N/A
Previous Week Data: 05/11/2020								
Inquiries	8074	6827	130	316	65	1	26	709
Applicants	4230	3102	226	657	174	0	70	1
Active Admits	2236	1926	82	145	75	0	8	N/A
Denied	165	141	5	16	1	0	2	N/A
Cancelled	138	83	7	34	11	0	3	N/A
Previous Week Data: 05/04/2020								
Inquiries	8011	6818	123	305	65	1	27	672
Applicants	4168	3087	214	634	167	0	66	0
Active Admits	2214	1913	77	144	73	0	7	N/A
Denied	166	143	5	15	1	0	2	N/A
Cancelled	130	81	7	30	10	0	2	N/A

Yield Rates over Time

Table 7: Undergraduate Conversion/Admit/Yield Rates				
	2017	2018	2019	2020
Conversion Rate	38%	47%	47%	49%
Admit Rate	63%	62%	57%	56%
Yield Rate	39%	36%	35%	NYA

Course Enrollments

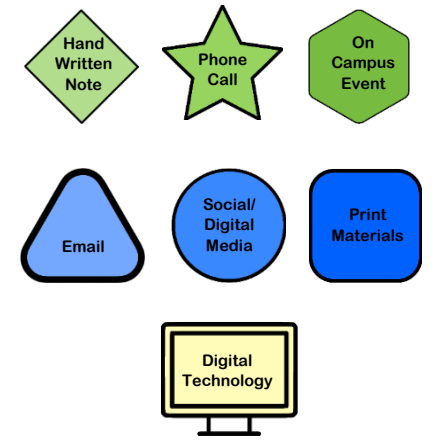
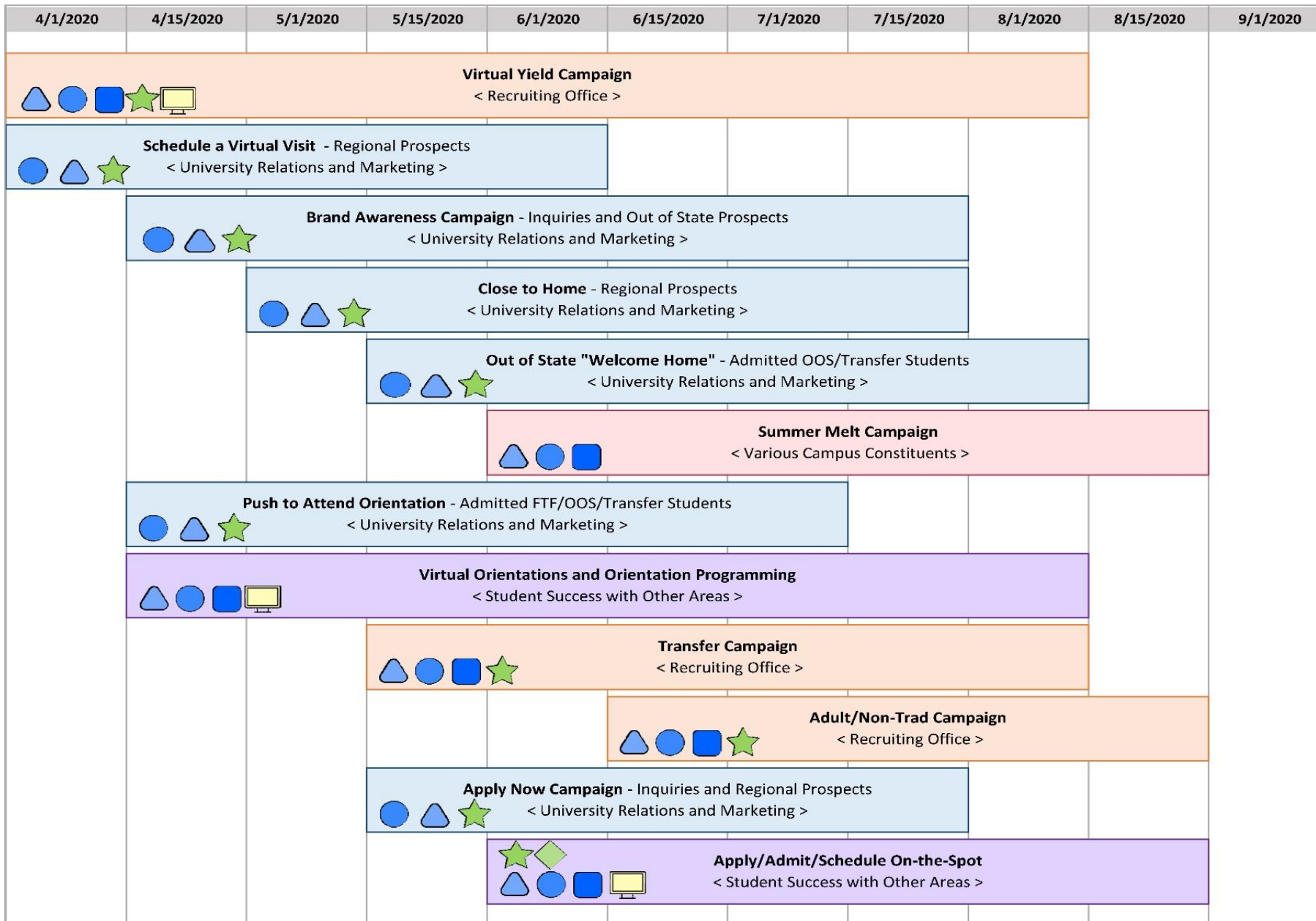
SUMMER 2020

- Course Enrollments have increased 7.33% compared to Summer 2019
- 105 more students

FALL 2020

- Course Enrollments down by 5,069 compared to Fall 2019
- 1,013 full-time students
- *Does not include dual-enrollment, transfers, majority of freshman class*

Summer Campaign Strategy



Student Success and Retention

- Vision- Empowering every student to reach their fullest potential
- Mission - Improve the success and retention of all students through guidance, support, and cultivation of their personal well-being and academic success.



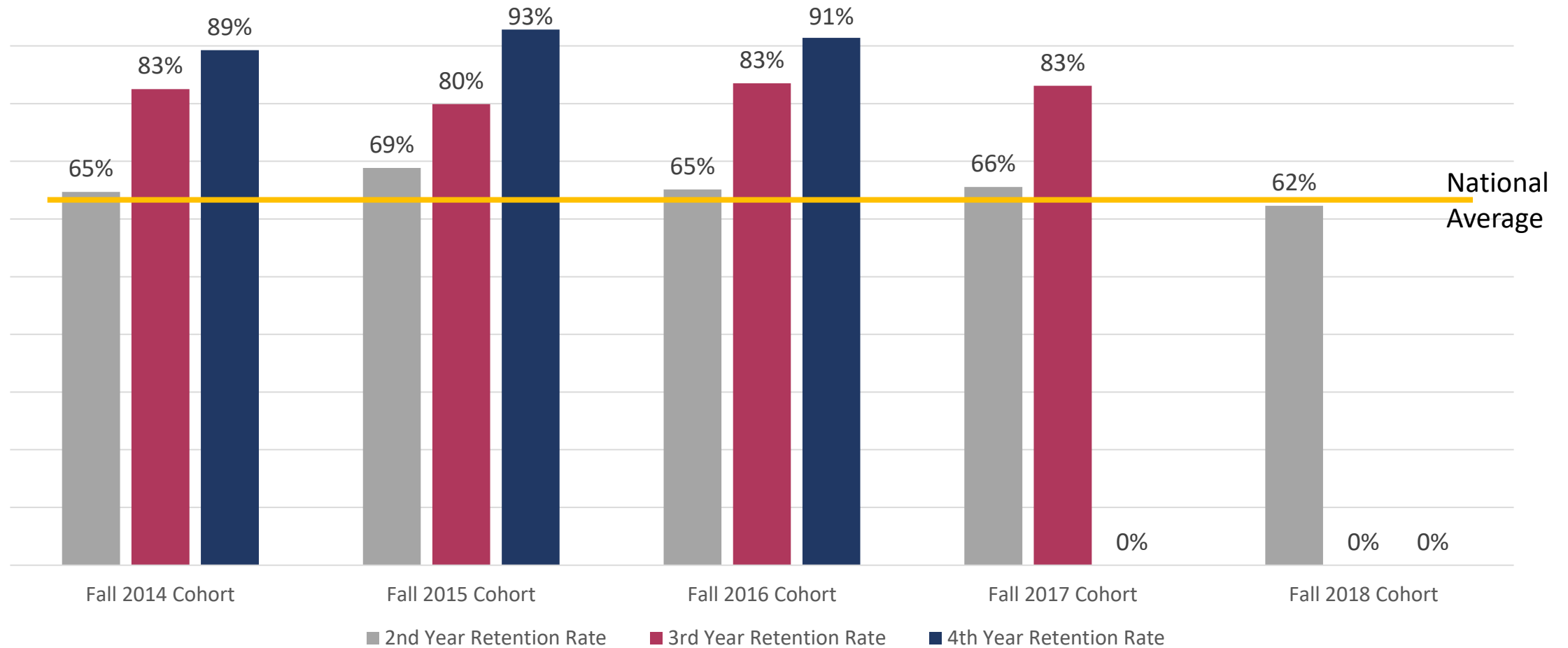
Retention Rates

Table 13: Fall to Fall Retention Rates			
	Fall 2016 to Fall 2017	Fall 2017 to Fall 2018	Fall 2018 to Fall 2019
First Time Freshmen			
# entering cohort	791	749	809
# returned	515	491	504
Retention Rate	65.1%	65.6%	62.3%
Transfer Students			
# entering cohort	259	258	219
# returned	162	181	136
Retention Rate	62.5%	70.2%	62.1%
Readmit			
# entering cohort	80	85	64
# returned	32	36	32
Retention Rate	40.0%	42.4%	50.0%

First Time Freshman Retention Rates

Year over Year Retention for First Time Freshman					
	Fall 2014 Cohort	Fall 2015 Cohort	Fall 2016 Cohort	Fall 2017 Cohort	Fall 2018 Cohort
# of entering cohort	680	809	791	749	809
# returning SECOND year	440	557	515	491	504
Retention Rate	65%	69%	65%	66%	62%
# returning THIRD year	363	445	430	408	N/A
Retention Rate	83%	80%	84%	83%	N/A
# Returning FOURTH year	324	413	393	N/A	N/A
Retention Rate	89%	93%	91%	N/A	N/A

First Time Freshman Retention Rates



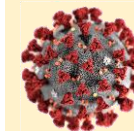
Orientation

Table 15: Orientation Schedule

STUDENT SCHEDULE		PARENT SCHEDULE
Time	Event	Event
9:15-10:00am	Check-In	Check-In
10:00-10:30am	Welcome	Welcome
10:30-10:40am	Move to Rotation 1 or 2	Move to Parent Programming
10:40-11:10am	Student Sessions 1: Belonging/Email/Nuts and Bolts/SOAR 2: Support Services/Interest Inventory/Finances	Parent Scheduling How to be a Parent Advocate Nuts and Bolts of Support - Letter Writing Student Panel - moderated by SGA
11:10-11:20am	Move to Rotation 1 or 2	
11:20-11:50am	Student Sessions 1: Belonging/Email/Nuts and Bolts/SOAR 2: Support Services/Interest Inventory/Finances	
11:50-12:00pm	Travel to Cafeteria for Lunch	Travel to Cafeteria for Lunch
12:00-12:50pm	Lunch	Lunch
12:50-1:00pm	Move to Academic Showcases	Move back to Colebank
1:00-3:00pm	Academic Showcases Schedule for Classes	Parent Scheduling Continues Support Services - Finances for Parents Faculty Panel
3:00-3:30pm	Walk your Schedule	Meet and Greet with Dr. Martin and University Leadership (students return)
3:30pm	Pledge/Banner Signing	
3:30-4:00pm	Student Services Information Fair	Student Services Information Fair

ORIENTATION DATES

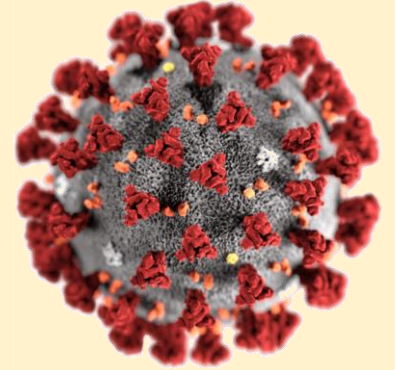
- Wednesday, April 8th (Honors)
- Thursday, April 30th
- Friday, May 1st
- Wednesday, May 27th
- Tuesday, June 2nd
- Wednesday, June 3rd
- Thursday, June 4th
- Tuesday, June 16th
- Wednesday, June 17th
- Thursday, June 18th
- Tuesday, July 7th
- Wednesday, July 8th
- Thursday, July 9th
- Friday, August 14th
- TBD - Aviation Orientation



Everything being revamped and moved online!

Virtual Orientation Activities

- Opening Welcome from Dr. Martin
- Advising and Scheduling with Students Individually
- Online Interactive Q&A sessions:
 - May 20 – Faculty Panel
 - May 25 – Financial Aid
 - June 3 – Intramurals
 - June 10 – Falcon Center
 - June 17 – Residential/Student Life
 - June 24 – Faculty Panel
 - July 1 – Student Panel
 - July 13 – Accessibility Services
 - July 22 – Faculty Panel



Student Success Intervention Team

- **Ensure students have successful college career**
- Cultivate relationships on campus to create a network
- Resource for student, faculty, staff, administrators
- Set a tone of caring
- Monitor students identified “at risk” academically
- Acts in an advisory/coordinating role (case management)
- Small group, with lots of representation from across campus

Other Retention Initiatives

- Developing predictive models to help pin-point trouble areas and provide early alerts
 - Change of major
 - Analyzing trends for Academic Warning or Probations
 - Withdrawal Survey
- Peer Mentoring with students on the D/F/W list
- Falcon Family Association in conjunction with the Alumni Association
- Streamlined communications

In closing...

- National Enrollment Predictions - 20+% decline in enrollment
 - Students may not return – “too soon to tell”
 - Students don’t like online education
 - Students desire to take a “gap year”
 - Parents want their children to go to college close to home
 - Financial uncertainty
- Fairmont State continues with aggressive recruitment and retention efforts with a goal to increase student success and enrollment



FAIRMONT STATE
UNIVERSITY™

Housing and Residence Life Summary

May 15, 2020

- Assignments are down for FY21:
 - 83.5% occupied based on 1192 capacity (-3.9% compared to FY20)

Future Term Occupancy This Week in History Capacity

Year	Bryant Place	Morrow Hall	Pence Hall	Prichard Hall	University Terrace/ College Park	Total Occupancy	Total Capacity	Capacity Percentage
FY19	395	147	85	126	337	1090	1192	91.4%
FY20	378	126	87	125	326	1042	1192	87.4%
FY21	367	135	66	113	314	995	1192	83.5%

Future Term Occupancy This Week in History Configuration

Year	Bryant Place	Morrow Hall	Pence Hall	Prichard Hall	University Terrace/ College Park	Total Occupancy	Total Configuration	Configuration Percentage
FY19	387	116	84	115	330	1090	1144	95.3%
FY20	377	126	82	124	321	1042	1163	89.6%
FY21	367	135	66	113	314	995	1158	85.9%

Fairmont VS Pierpont Future Term Occupancy This Week in History

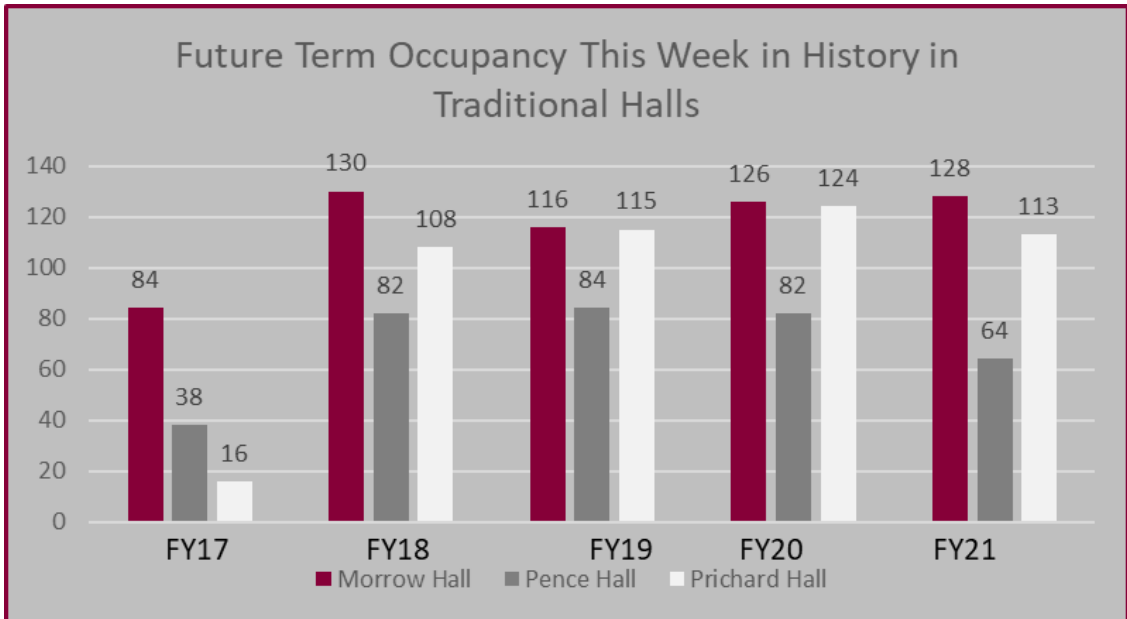
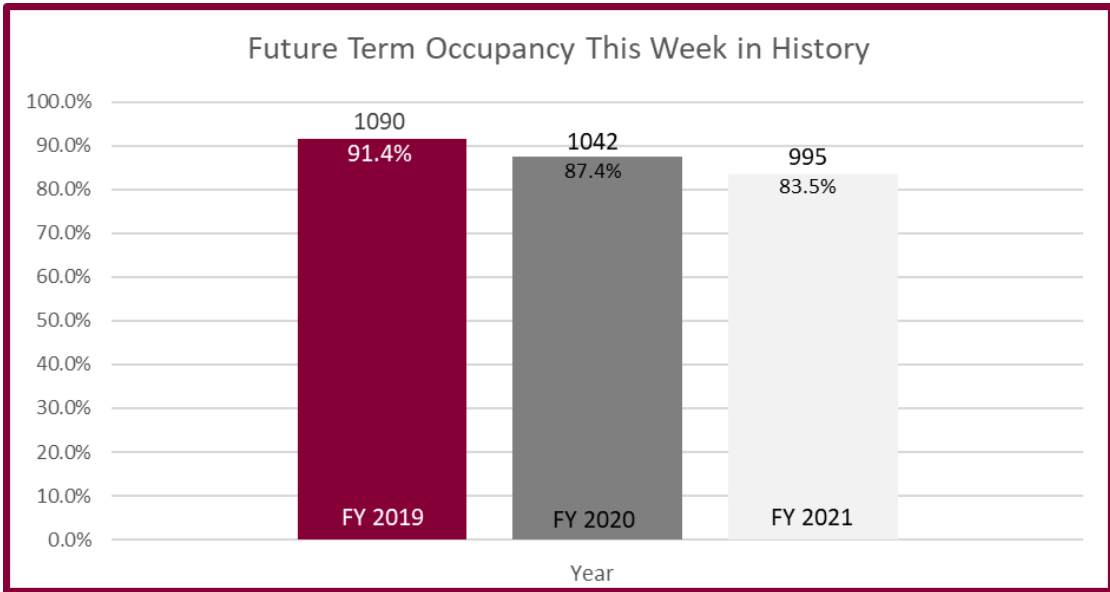
Year	Fairmont State	Pierpont	Total
FY19	943	147	1090
FY20	946	96	1042
FY21	922	73	995

2020-2021 Exemptions and Releases

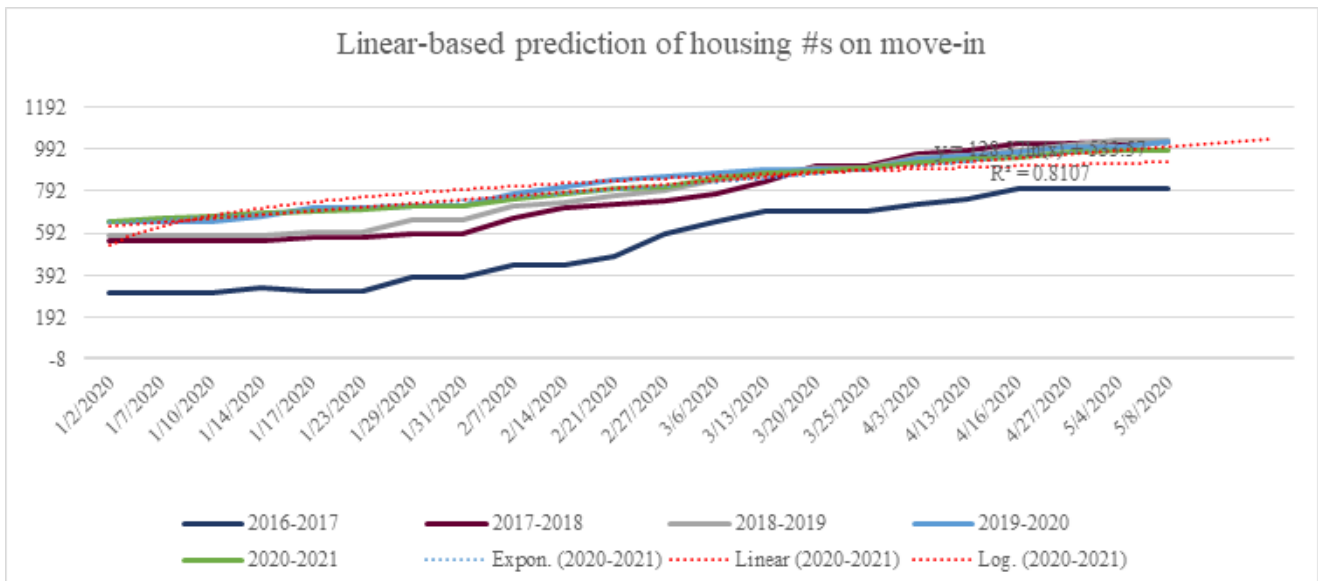
	Approved	Denied	Pending
Release Requests	2	4	7
Exemption Requests	99	14	6

2020-2021 Cancellations as of 5/4/2020

Returning Students	New Students
18	4



Occupancy Melt During the First Two Weeks of Fall Over 5 Years							
	Two Weeks Prior	Two Weeks Prior Total	Move In Day	Move in Day Total	Two Weeks Later	Two weeks Later Total	Melt Percentage From Move In Day
FY20 Fairmont	952	1098	954	1113	892	1046	5.6%
FY20 Pierpont	146		159		154		0.4%
FY19 Fairmont	983	1144	989	1166	984	1156	1%
FY19 Pierpont	161		177		172		0.4%
FY18 Fairmont	956	1124	962	1136	938	1110	2%
FY18 Pierpont	168		174		172		0.2%
FY17 Fairmont	953	1100	974	1145	950	1112	2.1%
FY17 Pierpont	147		171		162		0.8%
FY16 Fairmont	924	1099	928	1116	914	1104	1.3%
FY16 Pierpont	175		188		190		-0.2%



Safe bet: 1090 (91% capacity)
 Best case: 1130 (94% capacity)



**FAIRMONT STATE
UNIVERSITY™**

Administration and
Fiscal Affairs

Financial Summary – March 31, 2019

With 75% of the year completed, below is a summary of the Statement of Revenues, Expenses and Net Position for the Unrestricted (E&G and Fund Manager), Auxiliary and Restricted Funds:

<u>Unrestricted (Central E&G and Fund Manager)</u>	<u>Budget</u>	<u>Actual</u>	<u>% Budget to Actual</u>
Operating Revenues	31,197,841	28,129,595	90.17%
Operating Expenses	(48,055,238)	(30,517,586)	63.51%
Other Rev/Exp/Transfers and Budget Adjustments	16,200,757	10,778,384	66.53%
Net Income	(656,640)	8,390,392	

YTD Unrestricted balance of \$8,390,392 as compared to the balance this time last year of \$6,807,704 and \$5,655,643 in March 2018. Last year, we finished with a balance of \$2,652,414.

<u>Auxiliary</u>	<u>Budget</u>	<u>Actual</u>	<u>% Budget to Actual</u>
Operating Revenues	13,691,458	11,904,185	86.95%
Operating Expenses	(8,643,767)	(6,243,827)	72.24%
Other Rev/Exp/Transfers and Budget Adjustments	(5,058,345)	(2,444,032)	48.32%
Anticipated Transfer to Reserves	(10,654)	3,216,326	

Actual transfer to reserves for FY19 is \$785,000. FY18 actual reserve transfers were \$590,301.

<u>Restricted</u>	<u>Budget</u>	<u>Actual</u>	<u>% Budget to Actual</u>
Operating Revenues	32,223,506	25,566,972	79.34%
Operating Expenses	(39,215,979)	(30,851,189)	78.67%
Other Rev/Exp/Transfers and Budget Adjustments	6,985,193	6,233,696	89.24%
Net Income	(7,280)	949,479	

Awards budgeted in January, February and March listed below:

WVHEPC/DSR	5,000
2020 First2 Summer Immersion	12,720
HEPC/DSR - Faculty Development - Henson	3,000
Faculty Development - V Morphew	1,500
HEPC Census 2020 Award	1,000
Foundation Grant-J Dos Santos	1,500
Autism Welcome Here Award	1,000